

# SUCCESS THROUGH<sup>®</sup> BUSINESS ETIQUETTE

**A POLISHED, PROFESSIONAL DEMEANOR  
IS THE EDGE YOU DESERVE**

Tell your partners and associates that you take their time and business seriously by demonstrating impeccable business etiquette.

## COURSE TOPICS INCLUDE

- Dining etiquette
- Cultural mannerisms
- Personality profiling
- Organizational skills
- Powerful first impressions
- Dressing for success
- Body language
- Public speaking
- The job interview
- How to make introductions
- Etiquette in the workplace
- Strengthening your people skills
- Closing exercises

## 2-Day Success Through Business Etiquette Program

**\$199**

- **ChampionsLive**
- Online Correspondence



**Christy Mendelow**  
Statewide Instructor



## CHAMPIONS LIVE

Jan 25-26	Sat/Sun
Feb 22-23	Sat/Sun
Mar 29-30	Sat/Sun
Apr 26-27	Sat/Sun
May 17-18	Sat/Sun
Jun 21-22	Sat/Sun
Jul 26-27	Sat/Sun
Aug 23-24	Sat/Sun
Sep 20-21	Sat/Sun
Oct 25-26	Sat/Sun

## SCHEDULE

9:00 AM – 4:00 PM

## 2-DAY PROGRAM INCLUDES

- Approved course materials
- Certificate of program acknowledgement
- Personalized letter of completion
- Online textbook

**30 DAYS TO SUCCESS  
IN REAL ESTATE**  
Video Coaching Program



**SUCCESS THROUGH  
BUSINESS ETIQUETTE**  
2-Day Program



**TWO-COURSE  
COACHING PACKAGE**

**\$258** (Save \$30)

# 30 DAYS to Success! IN REAL ESTATE

**Rita Santamaria,**  
Founder/CEO,  
Champions School  
of Real Estate<sup>®</sup>



## JUMP-START YOUR NEW CAREER!

**\$79**

The **30 Days to Success in Real Estate!** training workbook provides daily, hands-on exercises that will help you launch your new career. Included with each lesson is a complementary video in which Champions CEO Rita Santamaria provides in-depth explanations and tips. Watch the coaching videos alongside each lesson and learn how to thrive as a new agent. Over the course of just a month, you'll be miles ahead of your competitors. Whether you're a brand new agent or a seasoned professional in need of a refresher, this training will work for you!

## COURSE INCLUDES

- 30 Days to Success in Real Estate training workbook—the day-to-day training course to get your new career off the ground
- Daily videos featuring your personal coach, Rita Santamaria
- How to create a financial business plan
- Ready-to-use scripts for common real estate situations

These professional development courses are not for TREC credit.

**ENROLL TODAY!** • Call 800-969-2599 • [www.ChampionsSchool.com/coach](http://www.ChampionsSchool.com/coach)