



# CHAMPIONS Live!

ChampionsLive! brings the classroom experience straight to your home or office via our new live broadcast system. All you need is a computer, a web cam, a microphone and a desire to learn! To register for your class today, please visit us at [ChampionsSchool.com/Live](http://ChampionsSchool.com/Live), or contact your local campus, or call **1-866-272-5962** and speak with a Course Coordinator to schedule a class at your office!

EVENINGS: Mon - Thu 6:00 PM - 9:45 PM	
Jan 8 - 11	Agency
Jan 15 - 18	Promulgated Forms
Jan 22 - 25	Finance
Jan 29 - Feb 1	Principles 2
Feb 5 - 8	Principles 1
Feb 12 - 15	Law of Contracts
Feb 19 - 22	Agency
Feb 26 - Mar 1	Promulgated Forms
Mar 5 - 8	Finance
Mar 12 - 15	Principles 2
Mar 19 - 22	Principles 1
Mar 26 - 29	Law of Contracts
Apr 2 - 5	Agency
Apr 9 - 12	Promulgated Forms
Apr 16 - 19	Finance
Apr 23 - 26	Principles 2
Apr 30 - May 3	Principles 1
May 7 - 10	Law of Contracts
May 14 - 17	Agency
May 21 - 24	Promulgated Forms
May 29 - Jun 1	Finance
Jun 4 - 7	Principles 2
Jun 11 - 14	Principles 1
Jun 18 - 21	Law of Contracts
Jun 25 - 28	Agency
Jul 2, 3, 5, 6	Promulgated Forms
Jul 9 - 12	Finance
Jul 16 - 19	Principles 2
Jul 23 - 26	Principles 1
Jul 30 - Aug 2	Law of Contracts

WEEKDAYS: Mon - Tue 8:30 AM - 4:45 PM	
Jan 1 - 2	Happy New Year
Jan 8 - 9	Principles 2 Prop Mgmt
Jan 15 - 16	Agency
Jan 22 - 23	Promulgated Forms
Jan 29 - 30	Principles 1
Feb 5 - 6	Contracts Power House
Feb 12 - 13	Finance
Feb 19 - 20	Principles 2
Feb 26 - 27	Agency
Mar 5 - 6	Prom Forms Commercial
Mar 12 - 13	Principles 1
Mar 19 - 20	Law of Contracts
Mar 26 - 27	Finance
Apr 2 - 3	Principles 2
Apr 9 - 10	Agency Inspection
Apr 16 - 17	Promulgated Forms
Apr 23 - 24	Principles 1
Apr 30 - May 1	Contracts Brokerage
May 7 - 8	Finance
May 14 - 15	Principles 2
May 21 - 22	Agency
May 28 - 29	Memorial Day
Jun 4 - 5	Principles 1 Marketing
Jun 11 - 12	Law of Contracts
Jun 18 - 19	Finance
Jun 25 - 26	Principles 2
Jul 2 - 3	Agency Power House
Jul 9 - 10	Promulgated Forms
Jul 16 - 17	Principles 1
Jul 23 - 24	Law of Contracts
Jul 30 - 31	Finance

WEEKDAYS: Wed - Thu 8:30 AM - 4:45 PM	
Jan 3 - 4	Agency
Jan 10 - 11	Principles 1
Jan 17 - 18	Law of Contracts
Jan 24 - 25	Finance Commercial
Jan 31 - Feb 1	Principles 2
Feb 7 - 8	Agency
Feb 14 - 15	Promulgated Forms
Feb 21 - 22	Principles 1 Brokerage
Feb 28 - Mar 1	Law of Contracts
Mar 7 - 8	Finance
Mar 14 - 15	Principles 2
Mar 21 - 22	Agency Marketing
Mar 28 - 29	Promulgated Forms
Apr 4 - 5	Principles 1
Apr 11 - 12	Contracts Appraisal
Apr 18 - 19	Finance
Apr 25 - 26	Principles 2 Investments
May 2 - 3	Agency
May 9 - 10	Promulgated Forms
May 16 - 17	Principles 1
May 23 - 24	Contracts Power House
May 30 - 31	Finance
Jun 6 - 7	Principles 2
Jun 13 - 14	Agency Inspection
Jun 20 - 21	Promulgated Forms
Jun 27 - 28	Principles 1
Jul 4 - 5	4th of July
Jul 11 - 12	Finance
Jul 18 - 19	Principles 2 Marketing
Jul 25 - 26	Agency
Aug 1 - 2	Promulgated Forms

WEEKENDS Sat - Sun 8:30 AM - 4:45 PM		
Jan 6 - 7	Finance	Brokerage
Jan 13 - 14	Promulgated Forms	
Jan 20 - 21	Principles 2	
Jan 27 - 28	Agency	
Feb 3 - 4	Principles 1	
Feb 10 - 11	Contracts	Inspection
Feb 17 - 18	Finance	
Feb 24 - 25	Promulgated Forms	
Mar 3 - 4	Principles 2	
Mar 10 - 11	Agency	Commercial
Mar 17 - 18	Principles 1	
Mar 24 - 25	Law of Contracts	
Mar 31 - Apr 1	Easter	
Apr 7 - 8	Prom Forms	Investments
Apr 14 - 15	Principles 2	
Apr 21 - 22	Agency	
Apr 28 - 29	Principles 1	
May 5 - 6	Contracts	Marketing
May 12 - 13	Finance	
May 19 - 20	Promulgated Forms	
May 26 - 27	Principles 2	
Jun 2 - 3	Agency	Power House
Jun 9 - 10	Principles 1	
Jun 16 - 17	Law of Contracts	
Jun 23 - 24	Finance	
Jun 30 - Jul 1	Promulgated Forms	
Jul 7 - 8	Principles 2	Prop Mgmt
Jul 14 - 15	Agency	
Jul 21 - 22	Principles 1	
Jul 28 - 29	Law of Contracts	

**COURSE LEGEND:**

Elective	Elective CE Course
Mandatory	Mandatory QE Course
🕒	Holiday Hours Apply

**LICENSING REQUIREMENTS:**

- Law of Agency
- Law of Contracts
- Principles of Real Estate 1
- Principles of Real Estate 2
- Promulgated Contract Forms
- Real Estate Finance

## Jump Start Your Career with a Nationally Recognized Designation

Show your clients that you are an expert in the industry



SEE  
PAGE 26  
FOR  
DETAILS

Join Rita Live!

## Rita's Quarterly Industry Updates and Top Producer Interviews.



Tune in' via **ChampionsLive!**® on these select dates to watch Rita Santamaria, owner and founder, give you insight into the latest industry real estate trends and news.

MARK YOUR CALENDAR		FREE
Feb 20	<b>Top Producer Interview</b>	Tue 9:30 AM - 10:20 AM
Mar 6	<b>Industry Update #2</b>	Tue 9:30 AM - 10:30 AM
Apr 3	<b>Top Producer Interview</b>	Tue 9:30 AM - 10:20 AM
May 15	<b>Industry Update #3</b>	Tue 9:30 AM - 10:30 AM
Jun 5	<b>Top Producer Interview</b>	Tue 9:30 AM - 10:20 AM
Aug 7	<b>Industry Update #4</b>	Tue 9:30 AM - 10:30 AM

**Go to [ChampionsSchool.com/Live](http://ChampionsSchool.com/Live) to Join Rita Santamaria Live!**

## Designations & Certifications

ABR	RENE	MRP
Feb 12 - 13 Mon/Tue	Jan 17 - 18 Wed/Thu	Feb 15 Thu
Apr 16 - 17 Mon/Tue	Feb 8 - 9 Thu/Fri	Apr 9 Mon
May 21 - 22 Mon/Tue	Mar 7 - 8 Wed/Thu	Jun 25 Mon
Jul 9 - 10 Mon/Tue	Apr 24 - 25 Tues/Wed	Jul 13 Fri
8:30 AM - 5:00 PM	Jun 6 - 7 Wed/Thu	8:30 AM - 6:45 PM
	Aug 8 - 9 Wed/Thu	
	8:30 AM - 5:00 PM	
NHC	SRS	ALHS
Feb 14 Wed	Jan 15 - 16 Mon/Tue	Feb 19 - 20 Mon/Tue
Apr 18 Wed	Mar 5 - 6 Mon/Tue	Mar 19 - 20 Mon/Tue
May 23 Wed	Apr 19 - 20 Thu/Fri	May 16 - 17 Wed/Thu
Jul 11 Wed	May 24 - 25 Thu/Fri	Jul 18 - 19 Wed/Thu
8:30 AM - 4:45 PM	8:30 AM - 4:30 PM	8:30 AM - 4:30 PM
PSA	SRES	CHMS
Jan 30 Tue	Feb 5 - 6 Mon/Tue	Feb 21 Wed
Feb 16 Fri	Apr 11 - 12 Wed/Thu	Mar 21 Wed
Mar 22 Thu	Jun 21 - 22 Thu/Fri	May 18 Fri
May 10 Thu	Aug 6 - 7 Mon/Tue	Jul 20 Fri
Jul 12 Thu	8:30 AM - 4:30 PM	8:30 AM - 5:45 PM
8:30 AM - 4:45 PM		

For course descriptions and times go to page 26

**Skyler 360**  
USING  
**ARTIFICIAL INTELLIGENCE**  
SOFTWARE TRAINING

## 2-HOUR TRAINING COURSE

This 2-hour software training course is a first of its kind in real estate education and incredibly unique offering for Realtors®. In this course, students are introduced to the world of Artificial Intelligence (AI) by Skyler360 developer Ron Sasson, who demonstrates how AI technology can be harnessed to assist with lead generation effort by new or established real estate agents.

**Enroll Today to Learn Skyler360 from its Creator and Developer, Ron Sasson, via ChampionsLive!**

**2-Hour Course for \$39**

### Skyler360 Training Dates

Jan 9	Tuesday	May 7	Monday
Feb 5	Monday	Jun 4	Monday
Mar 5	Monday	Jul 9	Monday
Apr 2	Monday	Aug 6	Monday

**9:00 am - 11:00 am**

[ChampionsSchool.com/Skyler360/Training](http://ChampionsSchool.com/Skyler360/Training)

## Loan Origination

To learn more about Residential Mortgage Loan Originator program go to page 32

20-HOUR SAFE	8-HOUR CE
Jan 19 - 21 Fri - Sun	Jun 15 Fri
Feb 19 - 21 Mon - Wed	Aug 3 Fri
Mar 19 - 21 Mon - Wed	8:30 AM - 5:30 PM
Apr 13 - 15 Fri - Sun	
May 1 - 3 Tue - Thu	
Jun 18 - 20 Mon - Wed	
Jul 9 - 11 Mon - Wed	
Day 1-2: 8:30 AM - 5:30 PM	
Day 3: 8:30 AM - 4:30 PM	
LOAN PREP	Mortgage 101
Jan 26 - 28 Fri - Sun	Jan 12 - 13 Fri - Sat
Feb 23 - 25 Fri - Sun	Feb 17 - 18 Sat - Sun
Mar 26 - 28 Mon - Wed	Mar 7 - 8 Wed - Thu
Apr 20 - 22 Fri - Sun	Apr 7 - 8 Sat - Sun
May 14 - 16 Mon - Wed	May 7 - 8 Mon - Tue
Jun 27 - 29 Wed - Fri	Jun 6 - 7 Wed - Thu
Jul 30 - Aug 1 Mon - Wed	Jul 20 - 21 Fri - Sat
8:30 AM - 4:45 PM	8:30 AM - 5:30 PM
How to Market Yourself	
	Mar 1 Thu
	Apr 19 Thu
	May 24 Thu
	Jun 21 Thu
	Jul 27 Fri
	9:00 AM - 12:00 PM